

## Bloomfield Township Public Library Board of Trustees

Library Board Meeting
February 18, 2014
7:00 p.m.
John Rumsey Board Room

Trustees:

libraryboard@btpl.org
Joan Luksik, President
Pamela Williams, Vice President
Eli Greenbaum, Secretary
Margaret Cohen
Grant Gerhart
Judy Lindstrom

Director: muellerc@btpl.org Carol Mueller

All meetings are open to the public.
We invite you to attend a meeting or watch it online at www.btpl.org

1099 Lone Pine Road, Bloomfield Township, MI 48302 248.642.5800

DISCOVER

## BLOOMFIELD TOWNSHIP PUBLIC LIBRARY BOARD OF TRUSTEE MEETING

### LIBRARY BOARD INFORMATION PACKETS

### **List of Contents**

Items included in pre-board delivery for the REGULAR BOARD MEETING SCHEDULED for TUESDAY, February 18, 7:00 p.m.

<u>#</u>	NUMBERED ITEMS	DATE DELIVERED
1	Agenda	2/14/14
2a	Request to remove items from the Consent Agenda for Discussion	2/14/14
2b	Motion to approve the order of items for the regular and consent agendas	2/14/14
5	Motion to approve remaining consent agenda items 6-8d	2/14/14
6	Regular Board Meeting Minutes of 1-21-14	2/14/14
7a	Cash Disbursements	2/14/14
7b	Revenues/Expenditures Budget Report	2/14/14
7c	Energy Report	2/14/14
8a	President's Report	2/14/14
8b	Director's Report	2/14/14
8c	Tentative Schedule Calendar	2/14/14
8d	50 <sup>th</sup> Anniversary Gala Committee <i>Ad Hoc</i>	
8d	Bloomfield Township Liaison –no report	
8d	Cranbrook – no report	
8d	Art Committee – no report	
8d	Development – no report	
8d	Finance Committee –Meeting Minutes for 2-6-14	2/14/14
8d	Friends of the Library Liaison – no report	
8d	Building/Grounds –no report	
8d	Jeanette P. Myers Scholarship Committee – no report	
8d	Landscape Committee –no report	
8d	Personnel Committee –no report	
8d	Policy Committee – no report	0/4.4/4.4
11a	Vending Services Bids	2/14/14
11b	Revised 2014 Holiday Calendar	2/14/14
13	Motion to approve any items removed from the consent agenda	2/14/14
	UNNUMBERED ITEMS	DATE DELIVERED
	Memo regarding Cleaning Services	2/14/14
	Memo regarding Strategic Plan Update	2/14/14
	FOL meeting Monthly Director's report and FOL gifts expended 2-12-14	2/14/14
	Administrative Calendar–March 2014	2/14/14

# AGENDA BLOOMFIELD TOWNSHIP PUBLIC LIBRARY BOARD OF TRUSTEES

Tuesday, February 18, 2014

## Regular Board Meeting 7:00 P.M.

### **REGULAR AGENDA ITEMS #1-5**

- 1. Call to order of regular meeting
- 2a. Request to remove items from the Consent Agenda for Discussion
- 2b. MOTION to approve the order of items for the Regular and Consent Agendas
- 3. President's Verbal Report
- 4. Director's Verbal Report
- 5. MOTION to approve the remaining Consent Agenda items 6-8d

## CONSENT AGENDA ITEMS #6-8d Items removed will be discussed under Item #12

- 6. Regular Board meeting minutes of January 21, 2014
- 7. Budget
  - a. Cash Disbursements
  - b. Monthly Revenues & Expenditures
  - c. Energy Report
- 8. Written Reports:
  - a. President:b. Director:
  - c. Tentative Schedule
  - d. Committee:

- \*Joan Luksik
- \*Carol Mueller
- \*50<sup>th</sup> Anniversary Gala Committee Ad Hoc
- \*Art Committee Ad Hoc
- \*Bloomfield Township Liaison
- \*Building & Grounds
- \* Cranbrook
- \* Development
- \* Finance
- \* Friends of the Library Liaison
- \* Jeanette P. Myers Scholarship Selection
- \* Landscaping/Interiors
- \* Personnel
- \* Policy

### **REGULAR AGENDA ITEMS**

- 9. Call to the public, communications
- 10. Unfinished Business
- 11. New Business
  - a. Vending Services Bids
  - b. Revised 2014 Holiday Calendar
- 12. Discussion of items removed from the Consent Agenda
- 13. MOTION to approve any items removed from the Consent Agenda
- 14. Other
- 15. Next scheduled meeting: Tuesday, March 18, 2014
- 16. Executive Session regarding Director Performance Review and Contract
- 17. Adjournment

## REQUEST TO REMOVE ITEMS FROM THE CONSENT AGENDA FOR DISCUSSION

REQUEST THAT ITEM (S):	

BE REMOVED FROM THE CONSENT AGENDA FOR DISCUSSION DURING REGULAR AGENDA ITEM 12.

If amended, CONSENT AGENDA items will be moved to REGULAR AGENDA-ITEM #12 for discussion and REGULAR AGENDA-ITEM #13 for approval.

### MOTION TO APPROVE THE ORDER OF ITEMS FOR THE REGULAR AND CONSENT AGENDAS

<ul> <li>OPTION - NO</li> </ul>	<b>AMENDN</b>	MENT NEEDED:
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I move to approve the order of items as listed on the REGULAR and CONSENT AGENDAS as presented.

OPTION - AMENDMENT TO AGENDA:

I move to approve the order of items as listed on the AGENDAS, with the following items to be moved from

- the **REGULAR AGENDA** as follows:
- the **CONSENT AGENDA** as follows:

If amended, CONSENT AGENDA items will be moved to REGULAR AGENDA-ITEM #12 for discussion and REGULAR AGENDA-ITEM #13 for approval.

### CONSENT AGENDA ITEMS MOTION

I move to approve the remaining items on the consent agenda.

## MINUTES OF THE BLOOMFIELD TOWNSHIP PUBLIC LIBRARY BOARD OF TRUSTEES

Bloomfield Township Public Library Oakland County, Michigan Tuesday, January 21, 2014

At 7:00 p.m. the Regular Meeting of the Bloomfield Township Public Library Board of Trustees was called to order by President Joan Luksik.

**Present:** Trustees: Peggy Cohen (via conference call), Judy Lindstrom, Joan Luksik,

Pam Williams

Administration: Library Director, Carol Mueller; Assistant Director, Tera Moon; Director's

Secretary, Andrea Aragona

Upon discussion, a motion was made by Judy Lindstrom, seconded by Peggy Cohen, <u>TO</u> APPROVE THE ORDER OF ITEMS FOR THE REGULAR AND CONSENT AGENDAS.

A vote was taken for approval of the motion. Aves: Cohen, Lindstrom, Luksik, Williams

Nays: None

**MOTION CARRIED** 

### **President's Verbal Report:**

Joan welcomed everyone. Joan extended congratulations on behalf of the Board to Peggy Cohen on the birth of her granddaughter on January 4<sup>th</sup>. Joan also stated that over the weekend, she had the pleasure of being with township residents and was pleased to have the opportunity to discuss the Library with them. She explained our many programs and services, many of which they didn't know were available, and was pleased to share all our Library has to offer its residents.

### **Director's Verbal Report:**

Carol wished everyone a Happy New Year! She stated that 2014 will be an exciting year for the Library. This Saturday, January 25<sup>th</sup>, will be a very fun and family friendly day at the Library with our "Feeling Groovy" at the Library event. The 1960's themed event kicking off the Library's 50<sup>th</sup> Anniversary Celebration will begin at 1:00 p.m. and conclude at 7:30 in the evening with a special after hours concert by Beatles tribute band Toppermost. Carol thanked the Trustees for their assistance with the planning and great suggestions as we start our anniversary year! Carol reminded the Trustees to view the lobby cases display with the 1960's themed items put together by the staff.

Carol was happy to say we did survive the first polar vortex! We had many inches of snow and some icicles on the roof, but no leaks! Carol was very thankful to the Facilities staff who worked hard in the freezing temperatures to make sure the parking lot and sidewalks were clear for patrons and staff.

Carol shared a *Thank You* letter from Virginia Smith regarding her 96<sup>th</sup> birthday celebration.

Carol stated we received a very generous donation from an anonymous donor for three early literacy iPads for our Youth Room. These iPads will be loaded with apps based on books and will be age appropriate for our young patrons.

### **CONSENT AGENDA MOTION**

After discussion, a motion was made by Pam Williams, seconded by Judy Lindstrom, <u>TO APPROVE</u> <u>THE ITEMS ON THE CONSENT AGENDA AS PRESENTED WITH THE EXCEPTION OF THE FOLLOWING: CASH DISBURSEMENTS</u>

A vote was taken for approval of the motion. Ayes: Cohen, Lindstrom, Luksik, Williams Nays: None

**MOTION CARRIED** 

### **REGULAR AGENDA:**

Call to the Public: No guests in attendance

### **UNFINISHED BUSINESS:**

No items for discussion

### **NEW BUSINESS:**

11a Proposed Fines & Fees Schedule 2014

Carol stated that the Department Heads and Administration conducted an annual review of the Fines & Fees schedule in preparation for completing the 2014/2015 Library budget. All items on this schedule were carefully reviewed for relevant changes to recommend. Only a few changes are suggested this year for consideration to implement at the start of the next fiscal year on April 1, 2014. The following changes were proposed:

- ELS Audio Book, ESL Book, ESL Media Kit and ESL Video-recommended to change the number of times these items may be renewed from unlimited renewal to three renewals.
- Games-recommended to change the borrowing limit to *no limit* from a *4 item per card limit*.
- Leap Pad-recommended to remove from schedule. This collection has been removed
- Park & Read Pass-recommended to remove this item as it is now an online program only.
- Holds-recommend holds be placed on up to 99 items rather than unlimited

Carol thanked the Trustees for their review of the Fines & Fees schedule and consideration of our proposed changes.

After discussion, a motion was made by Judy Lindstrom, seconded by Pam Williams <u>TO APPROVE</u> <u>THE SCHEDULE OF FINES & FEES AS PRESENTED WITH IMPLEMENTATION TOBEGIN ON APRIL 1, 2014.</u>

A vote was taken for approval of the motion. Ayes: Cohen, Lindstrom, Luksik, Williams

Nays: None

**MOTION CARRIED** 

### DISCUSSION OF ITEMS REMOVED FROM THE CONSENT AGENDA

A question was raised with regard to the \$5.00 check to Dayton Metro Library. Carol stated that this happens very seldom where we would need to get a book from an out of state library. This is the fee charged by that Library. We don't charge our patrons this fee and most of our materials we receive from other Michigan Libraries come through MelCat.

A motion was made by Pam Williams seconded by Peggy Cohen, <u>TO ACCEPT THE REPORTS</u> AND RECOMMENDATIONS AS PRESENTED.

A vote was taken for approval of the motion. Ayes: Cohen, Lindstrom, Luksik, Williams

Nays: None

**MOTION CARRIED** 

Other: No Discussion

Meeting adjourned at 7:25 p.m. The next meeting of the Bloomfield Township Public Library Board of Trustees is Tuesday, February 18, 2014 at 7:00 p.m. in the Board Room.

Submitted by

## Cash Disbursements Comments February, 2014

### New Vendors:

Chamber Music Society of Detroit – is a program presenter at the Library on March 8, 2014.

Lawrence Irwin – is a patron who has been issued a meeting room refund.

### **General Fund Advance**

• Check # 13678 payable to Pitney Bowes, Inc. in the amount of \$261.50 was payment for our quarterly rental of the postage machine.

### **General Fund**

- Check # 13683 payable to Bloomfield Township in the amount of \$340,902.10 was payment for three payrolls including FICA, HRA contributions, pension, etc. as usual.
- Check # 13684 payable to Bloomfield Hills Schools in the amount of \$350.00 was payment for small farm animals visiting the Library as part of First Grade Readers Rally in March, 2014.
- Check # 13689 payable to BTPL Gift Fund in the amount of \$505.00 was payment for gifts received in honor of the Library's 50<sup>th</sup> anniversary.
- Check #13691 payable to Butzel Long in the amount of \$234.00 was payment for legal advice regarding P.A. 152 - the Publicly Funded Health Insurance Contribution Act.
- Check # 13695 payable to Charter Township of Bloomfield in the amount of \$10.00 was payment for a recording produced by BCTV of the January, 2014 Chamber Music Concert.
- Check #13698 payable to Frank Rewold and Son, Inc. in the amount of \$ 3,025.00 was payment for the final invoice for their library roof management services.
- Check #13704 payable to L.J. Rolls in the amount of \$8,575.00 was payment for boiler repairs.

- Check # 13707 payable to Metronet Library Consortium in the amount of \$9,630.26 was payment for several annual subscriptions to databases.
- Check # 13711 payable to Oakland County Historical Resources in the amount of \$600.00 was payment for our annual membership.
- Check # 13725 payable to The Library Network (TLN) in the amount of \$4,934.53 was payment for internet services and a Youth database, Tumblebooks.
- Check # 13729 payable to Unique Management Services, Inc. in the amount of \$3,544.20 was payment for 396 long overdue library accounts sent in December, 2013.
- Check # 13730 payable to the University of Michigan in the amount of \$270 was payment for three programs on predators offered this winter at the Library.
- Check # 13735 payable to William Molnar Roofing Company in the amount of \$8,998.13 was payment for final invoice for the library roof project.

### **Gift Fund Advance**

- Check #4289 payable to Bloomfield Township Public Library in the amount of \$1,800.00 was payment for tree pruning on library grounds.
- Check # 4292 payable to Jean Schneider in the amount of \$450.00 was payment for accompanist for the January, 2014 Chamber Music Concert.

### Gift Fund

- Check # 4295 payable to Bloomfield Hills Schools in the amount of \$175.00 was payment for small farm animals visiting the Library as part of First Grade Readers Rally.
- Check # 4296 payable to Bloomfield Township Public Library in the amount of \$285.01 was payment for reimbursement of postage for the Library by Mail program.
- Check #4297 payable to Charter Township of Bloomfield in the amount of \$80.00 was payment for recordings produced by BCTV of the January, 2014 Chamber Music Concert.
- Check #4299 payable to Innovative Users Group in the amount of \$1800.00 was payment for annual conference registration.

### BLOOMFIELD TOWNSHIP PUBLIC LIBRARY CHECK REGISTERS FOR THE MONTH OF JANUARY 2014

### **Check Register - General Fund**

		0110011	, 01101001 1 01110	
Check #	Date	Payee	Cash Account	Amount
	E CHECKS:			
13670	1/10/14	Amy Young	104.01	82.04
13671	1/10/14	AT&T	104.01	380.76
13672	1/10/14	AT&T LONG DISTANCE	104.01	150.45
13673	1/10/14	PACIFIC TELEMANAGEMENT SERVICES	104.01	78.00
13674	1/20/14	LAWRENCE L. IRWIN	104.01	50.00
13675	1/20/14	AMAZON.COM	104.01	1,669.00
13676	1/20/14	COMCAST	104.01	129.11
13677	1/20/14	FLAGSTAR BANK	104.01	4,325.19
13678	1/20/14	PITNEY BOWES, INC.	104.01	261.50
13679	1/20/14	VERIZON WIRELESS	104.01	200.40
Total				\$7,326.45
REGULAI	R CHECKS:			
13680	2/7/14	ASSA ABLOY ENTRANCE SOLUTIONS	104.01	188.48
13681	2/7/14	BAKER & TAYLOR, INC.	104.01	13,121.71
13681a	2/7/14	VOID	104.01	-,
13681b	2/7/14	VOID	104.01	
13681c	2/7/14	VOID	104.01	
13682	2/7/14	BLACKSTONE AUDIO, INC.	104.01	1,106.22
13683	2/7/14	BLOOMFIELD TOWNSHIP	104.01	340,902.10
13684	2/7/14	BLOOMFIELD HILLS SCHOOLS	104.01	350.00
13685	2/7/14	BOOK BEAT	104.01	244.67
13686	2/7/14	BOOKS GALORE INC.	104.01	28.95
13687	2/7/14	BRESSER'S INFORMATION SERVICE	104.01	756.00
13688	2/7/14	BRILLIANCE AUDIO, INC.	104.01	393.55
13689	2/7/14	BTPL Gift Fund	104.01	505.00
13699	2/7/14	PETTY CASH - BTPL	104.01	104.86
13690	2/7/14	BUTZEL LONG	104.01	234.00
13692	2/7/14	CAR TRUCKING, INC.	104.01	203.30
13693	2/7/14	GALE/CENGAGE LEARNING	104.01	750.91
13694	2/7/14	CHAMBER MUSIC SOCIETY OF DETROIT	104.01	300.00
13695	2/7/14	CHARTER TOWNSHIP OF BLOOMFIELD	104.01	10.00
13696	2/7/14	DEMCO, INC.	104.01	517.03
13697	2/7/14	DU ALL CLEANING, INC	104.01	4,600.00
13698	2/7/14	FRANK REWOLD AND SON, INC.	104.01	3,025.00
13699	2/7/14	GAYLORD BROTHERS, INC.	104.01	187.36
13700	2/7/14	GOVCONNECTION, INC.	104.01	10.00
13701	2/7/14	INGRAM LIBRARY SERVICES	104.01	12.37
13702	2/7/14	JCR SUPPLY CO/BEDARD BROS	104.01	500.44
13703	2/7/14	KNOWBUDDY RESOURCES	104.01	158.80
13704	2/7/14	LJ ROLLS REFRIGERATION CO., INC	104.01	8,575.00
13705	2/7/14	LAFORCE	104.01	778.02
13706	2/7/14	MERGENT, INC.	104.01	6,930.00
13707	2/7/14	METRONET LIB. CONSORT.	104.01	9,630.26
13708	2/7/14	MICHIGAN MUNICIPAL LEAGUE	104.01	24.00
13709	2/7/14	MIDWEST TAPE	104.01	8,750.95
13709a	2/7/14	VOID	104.01	
13709b	2/7/14	VOID	104.01	
13709c	2/7/14	VOID	104.01	
13710	2/7/14	MORNINGSTAR, INC.	104.01	175.00
13711	2/7/14	OAKLAND COUNTY HISTORICAL RESOURCE	CES 104.01	600.00
13712	2/7/14	OMNIGRAPHICS	104.01	414.09
13713	2/7/14	ORIENTAL TRADING CO., INC.	104.01	137.29
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Check #	Date	Payee	Cash Account	Amount
13714	2/7/14	PARTNERS BOOK DISTRIBUTING, INC.	104.01	779.41
13715	2/7/14	QUILL CORPORATION	104.01	207.18
13716	2/7/14	RANDOM HOUSE, INC.	104.01	677.75
13717	2/7/14	RECORDED BOOKS, LLC	104.01	1,125.49
13717a	2/7/14	VOID	104.01	
13718	2/7/14	RED BOOKS LLC	104.01	2,811.55
13719	2/7/14	RELIABLE OFFICE SUPPLIES	104.01	131.43
13720	2/7/14	SAFETYNET	104.01	406.25
13721	2/7/14	SALEM PRESS, INC.	104.01	90.25
13722	2/7/14	SHOPLET.COM	104.01	169.74
13723	2/7/14	STAPLES ADVANTAGE	104.01	163.13
13724	2/7/14	TANTOR MEDIA	104.01	255.44
13725	2/7/14	THE LIBRARY NETWORK	104.01	4,934.53
13726	2/7/14	THE LIBRARY STORE, INC.	104.01	338.35
13727	2/7/14	THOMSON REUTERS	104.01	104.73
13728	2/7/14	UNIFY INC.	104.01	484.54
13729	2/7/14	UNIQUE MANAGEMENT SERVICES, INC.	104.01	3,544.20
13730	2/7/14	UNIVERSITY OF MICHIGAN	104.01	270.00
13731	2/7/14	UPSTART	104.01	878.55
13732	2/7/14	VIGILANTE SECURITY	104.01	2,355.00
13733	2/7/14	WALLACEBURG BOOKBINDING & MFG	104.01	462.20
13734	2/7/14	WESTON WOODS	104.01	299.75
13735	2/7/14	WILLIAM MOLNAR ROOFING CO.	104.01	8,998.13
13736	2/7/14	WORLD BOOK, INC.	104.01	1,943.40
13737	2/7/14	WT COX INFORMATION SERVICES	104.01	165.00
Total				\$435,821.36

**Check Register - Gift Fund** 

Check #	Date	Payee	Cash Account	Amount
ADVANC	E CHECKS:			
4289	1/17/14	BLOOMFIELD TWP. PUBLIC LIBRARY	102.03	1,800.00
4290	1/17/14	FLAGSTAR BANK	102.03	45.51
4291	1/17/14	TERRY LOVE	102.03	7.00
4292	1/17/14	JEAN SCHNEIDER	102.03	450.00
4293	1/20/14	AMAZON.COM	102.03	119.76
				\$2,422.27
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	R CHECKS:			
4294	2/7/14	BAKER & TAYLOR	102.03	185.35
4295	2/7/14	BLOOMFIELD HILLS SCHOOLS	102.03	175.00
4296	2/7/14	BLOOMFIELD TWP. PUBLIC LIBRARY	102.03	285.01
4297	2/7/14	CHARTER TOWNSHIP OF BLOOMFIELD	102.03	80.00
4298	2/7/14	DAROLD GONZALES	102.03	150.00
4299	2/7/14	INNOVATIVE USERS GROUP	102.03	1,800.00
4300	2/7/14	MIDWEST TAPE	102.03	210.07
4301	2/7/14	SCOTT NELSON	102.03	260.00
4302	2/7/14	NUTECH GRAPHICS, INC.	102.03	358.13
4303	2/7/14	OVERDRIVE, INC.	102.03	44.85
4304	2/7/14	PARTNERS BOOK DISTRIBUTING, INC	102.03	89.70
4305	2/7/14	RECORDED BOOKS	102.03	100.73
4306	2/7/14	SCHOLASTIC INC	102.03	2,136.00
4307	2/7/14	TANTOR MEDIA	102.03	95.98
4308	2/7/14	THE BOOK FARM	102.03	142.93
4309	2/7/14	WESTON WOODS STUDIOS	102.03	127.75
4310	2/7/14	WORLD BOOK, INC.	102.03	299.00
4311	2/7/14	MICHIGAN DEPARTMENT OF TREASURY	102.03	113.54
TD 4 1				ФС C54 О4
Total				\$6,654.04

Check # Date Payee Cash Account Amount

## Bloomfield Township Public Library 2013-2014 General Fund Budget

PRESENTED: FEBRUARY 18, 2014 FOR THE MONTH OF: JANUARY 2014

	2013-2014	2013-2014				Ten Months 83%
	ADOPTED BUDGET	AMENDED BUDGET	REVENUE/EXPENSE	REVENUE/	% OF	
ACCOUNT	AS OF	AS OF	CURRENT	EXPENSE	BUDGET	
NAME	MAR 19, 2013	AUG 20, 2013	MONTH	YTD	YTD	VARIANCE
<u>Revenues</u>						
Taxes	\$4,625,869	\$4,621,195	\$2,039,171	\$2,812,506	60.86%	(\$1,808,689)
Penal Fines	\$58,353	\$58,353	\$0	\$54,543	93.47%	(\$3,810)
State Aid	\$20,470	\$20,470	\$0	\$10,261	50.13%	(\$10,209)
Circulation Fines & Fees	\$140,464	\$140,464	\$17,060	\$127,704	90.92%	(\$12,760)
Charges for Services	\$14,114	\$14,114	\$950	\$9,496	67.28%	(\$4,618)
Investment earnings	\$178,767	\$178,767	\$19,115	(\$112,404)	-62.88%	(\$291,171)
Miscellaneous	\$9,556	\$9,556	\$1,935	\$9,469	99.09%	(\$87)
Total Revenues	\$5,047,593	\$5,042,919	\$2,078,231	\$2,911,575	57.74%	(\$2,131,344)
<b>Expenditures</b>						
Personnel	\$3,377,158	\$3,293,590	\$340,827	\$2,763,225	83.90%	(\$530,365)
Library Services	\$783,043	\$781,473	\$60,180	\$570,525	73.01%	(\$210,948)
Facilities & Equipment	\$1,042,081	\$1,043,181	\$45,667	\$773,723	74.17%	(\$269,458)
Other Operating Expenditures	\$131,896	\$398,768	\$22,258	\$266,187	66.75%	(\$132,581)
Total Expenditures	\$5,334,178	\$5,517,012	\$468,932	\$4,373,661	79.28%	(\$1,143,351)
Fund Balance - Beginning	\$7,792,567	\$7,972,537		\$7,972,537		
Net revenue (expenditure)	(\$286,585)	(\$474,093)		(\$1,462,086)		
rect revenue (experiantere)	(ψ200,303)	(ψ+1+,000)		(ψ1,402,000)		
Fund Balance - Ending	\$7,505,982	\$7,498,444		\$6,510,451		
Amendments to the budget: None						
Fund Balance Designations						
Non-spendable Fund Balance (includes all fixed assets)	\$27,496,552	\$26,628,930				
Restricted Fund Balance (nothing included here)	\$0	\$0				
Committed Fund Balance (is 8- months of expenditures amount)	\$3,556,119	\$3,638,843				
Assigned Fund Balance (is the compensated absences payouts of \$412,214 and full funding of the OPEB obligation of \$3,312,000	\$3,742,194	\$3,724,214				
Unassigned Fund Balance (is the unplanned emergency amount)	\$207,669	\$135,387				

## Bloomfield Township Public Library 2013-2014 Gift Fund Budget

PRESENTED: FEBRUARY 18, 2014 FOR THE MONTH OF: JANUARY 2014

Ten Months 83%

					1	Ten Months 83%
	2013-2014	2013-2014				
	ADOPTED	AMENDED	REVENUE/			
	BUDGET	BUDGET	<b>EXPENSE</b>	REVENUE/	% OF	
ACCOUNT	AS OF	AS OF	CURRENT	EXPENSE	BUDGET	
NAME	MAR 19, 2013	JAN 31, 2014	MONTH	YTD	YTD	VARIANCE
Revenues						
Gift Income	\$500	\$70,009	\$3,588	\$70,009	100.00%	\$0
Investment Earnings	\$300	\$300	\$410	\$521	173.78%	\$221
Miscellaneous Revenue	\$0	\$0	\$0	\$0	0.00%	\$0
Total Revenues	\$800	\$70,309	\$3,998	\$70,531	100.31%	\$221
Expenditures						
Library Services	\$39,727	\$51,188	\$4,370	\$34,793	67.97%	(\$16,395)
Facilities & Equipment	\$19,144	\$47,803	\$1,800	\$12,349	25.83%	(\$35,454)
Other Operating Expenditures	\$94,884	\$127,305	\$2,401	\$30,523	23.98%	(\$96,782)
Total Expenditures	\$153,755	\$226,295	\$8,571	\$77,665	34.32%	(\$148,631)
Fund Balance	\$92,733	\$94,964		\$94,964		
Reserved Fund Bal.	\$61,022	\$61,022		\$61,022		
Net revenue (expenditures)	(\$152,955)	(\$155,986)		(\$7,134)		
Fund Balance - Ending	\$800	\$0		\$148,852		

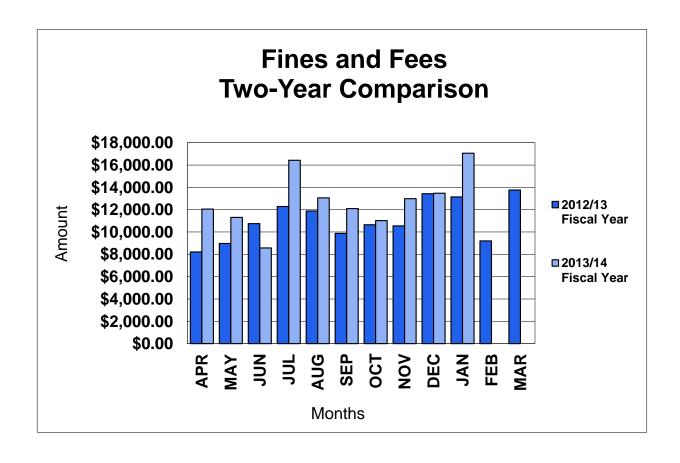
Amendments to the budget:
All amendments due to gifts received

# Bloomfield Township Public Library Asset Allocation Summary JANUARY 2014

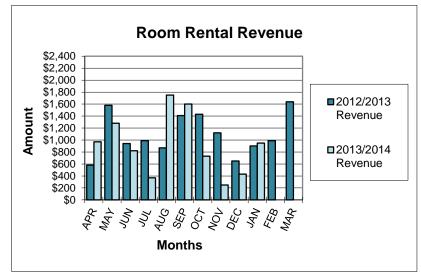
		Annual		
Fund	Туре	Yield	Date	Amount on Hand
General Fund	d			
	Chase Checking (Ecommerce)	0.00%	1/31/2014	\$168,585.52
	Flagstar Public Funds Savings	0.19%	1/31/2014	\$197,822.77
	Flagstar Premier Public Entities Checking	0.14%	1/31/2014	\$28,990.76
	RBC Capital Cash/Money Market	0.010%	1/31/2014	\$2,501,623.61
	RBC Capital - Investments	1.42%	1/31/2014	\$4,071,826.40
	Total General Fund			\$6,968,849.06
	Please see General Fu	nd budget for	notes on how th	is amount is earmarked
Gift Fund				
	Huntington Public Fund Business Interest Checking	0.15%	1/31/2014	\$101,484.11
	Huntington CD (Charnov gift) - matures 5/7/14	0.76%	1/31/2014	\$52,591.89
	Total Gift Fund		\$154,076.00	
CFSEM	The following endowment funds are administered by Michigan (CFSEM). CFSEM maintains unilateral vari endowment funds, and therefore, principal is not ava distribution to the Library for its operations at the disc	ance power	r and legal ow PL. Earnings	nership of the
	Jeanette P. Myers Memorial Scholarship Fund		12/31/2012	\$13,244.00
	Yvonne T. Atkinson		12/31/2012	\$28,784.00
	Isabel and Lawrence Smith Challenge Grant		12/31/2012	\$29,871.00
	BTPL Endowment Fund		12/31/2012	\$27,574.00
	Fair Radom Garden Endowment Fund		12/31/2012	\$14,685.00
	Library Director's Legacy Fund	8/31/2013	\$12,500.00	
	Total CFSEM holdings			\$126,658.00
	•		;	. ,

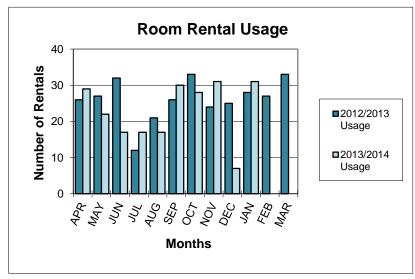
### FINES AND FEES - TWO-YEAR COMPARISON

Month	2012/13 Fiscal Year	2013/14 Fiscal Year	Difference
APR	\$8,206.59	\$12,058.52	\$3,851.93
MAY	\$8,971.89	\$11,311.82	\$2,339.93
JUN	\$10,741.83	\$8,567.53	(\$2,174.30)
JUL	\$12,280.42	\$16,428.37	\$4,147.95
AUG	\$11,885.13	\$13,062.09	\$1,176.96
SEP	\$9,879.04	\$12,098.00	\$2,218.96
OCT	\$10,650.27	\$11,014.75	\$364.48
NOV	\$10,547.64	\$12,978.24	\$2,430.60
DEC	\$13,421.95	\$13,470.53	\$48.58
JAN	\$13,148.01	\$17,059.39	\$3,911.38
FEB	\$9,203.90		(\$9,203.90)
MAR	\$13,755.13		(\$13,755.13)
•			YTD Difference
TOTAL	\$132,691.80	\$128,049.24	(\$4,642.56)
į			



	2012/2013	2013/2014		2012/2013	2013/2014	
<u>Month</u>	<u>Revenue</u>	<u>Revenue</u>	<u>Difference</u>	<u>Usage</u>	<u>Usage</u>	<b>Month</b>
APR	\$580.00	\$970.00	\$390.00	26	29	APR
MAY	\$1,580.00	\$1,280.00	(\$300.00)	27	22	MAY
JUN	\$940.00	\$820.00	(\$120.00)	32	17	JUN
JUL	\$990.00	\$370.00	(\$620.00)	12	17	JUL
AUG	\$870.00	\$1,750.00	\$880.00	21	17	AUG
SEP	\$1,410.00	\$1,600.00	\$190.00	26	30	SEP
OCT	\$1,430.00	\$730.00	(\$700.00)	33	28	OCT
NOV	\$1,120.00	\$250.00	(\$870.00)	24	31	NOV
DEC	\$650.00	\$430.00	(\$220.00)	25	7	DEC
JAN	\$900.00	\$950.00	\$50.00	28	31	JAN
FEB	\$990.00		(\$990.00)	27		FEB
MAR	\$1,640.00		(\$1,640.00)	33		MAR
			YTD Difference			
TOTAL	\$13,100.00	\$9,150.00	(\$3,950.00)	314	229	





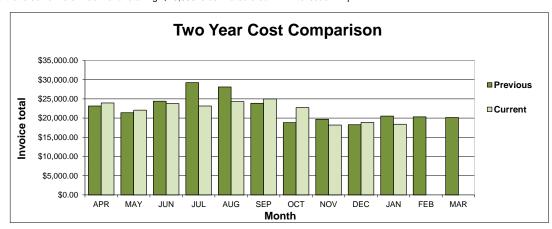
### Bloomfield Township Public Library Electricity Analysis

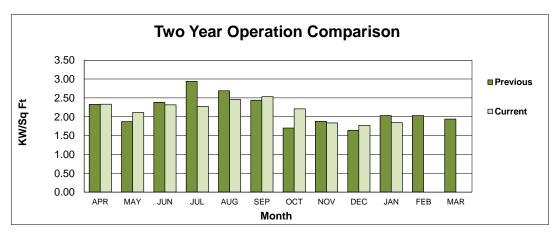
Building Area = 101,023 Sq ft.

	TWO YEAR COST COMPARISON				CURRENT YEAR OPERATION				
Month	2012/2013	2013/2014	Difference	TOTAL KWH (1)	COST/KWH (3)/(1)	KWH/HR (1) / (24 x no.days	KWH/SQ FT (1)/101,023	COST/HR (3) / (24 x no. days	COST/SQ FT.
WOTH		(5)		(1)	(3)/(1)	per month)	(1)/101,020	per month)	(0)/101,020
APR	\$23,140.58	\$23,924.85	\$784.27	235,620	\$0.10	327.25	2.33	\$33.23	\$0.24
MAY	\$21,388.95	\$22,040.98	\$652.03	213,430	\$0.10	286.87	2.11	\$29.62	\$0.22
JUN	\$24,402.61	\$23,747.63	(\$654.98)	233,800	\$0.10	324.72	2.31	\$32.98	\$0.24
JUL	\$29,211.88	\$23,128.92	(\$6,082.96)	229,810	\$0.10	308.88	2.27	\$31.09	\$0.23
AUG	\$28,113.58	\$24,264.13	(\$3,849.45)	248,010	\$0.10	333.35	2.45	\$32.61	\$0.24
SEP	\$23,837.69	\$24,952.03	\$1,114.34	255,710	\$0.10	355.15	2.53	\$34.66	\$0.25
OCT	\$18,820.02	\$22,741.30	\$3,921.28	223,300	\$0.10	300.13	2.21	\$30.57	\$0.23
NOV	\$19,685.39	\$18,183.53	(\$1,501.86)	185,430	\$0.10	257.54	1.84	\$25.25	\$0.18
DEC	\$18,251.67	\$18,858.90	\$607.23	178,850	\$0.11	240.39	1.77	\$25.35	\$0.19
JAN	\$20,526.33	\$18,391.36	(\$2,134.97)	186,550	\$0.10	250.74	1.85	\$24.72	\$0.18
FEB	\$20,289.47		(\$20,289.47)		#DIV/0!	0.00	0.00	\$0.00	\$0.00
MAR	\$20,159.83		\$20,159.83		#DIV/0!	0.00	0.00	\$0.00	\$0.00
			YTD Difference						
TOTAL	\$267,828.00	\$220,233.63	(\$7,274.71)						
	·		<u> </u>						

### NOTES:

Mar 2013 - found that electric meter was malfunctoning. \$25,000 is estimated credit DTE to issue in April





### Bloomfield Township Public Library Natural Gas Analysis

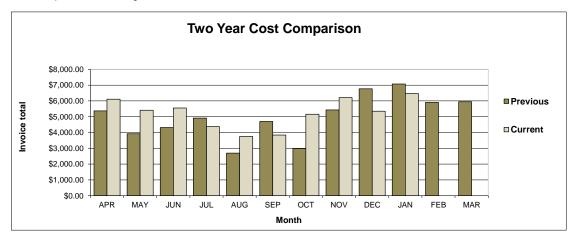
Building Area = 101,023

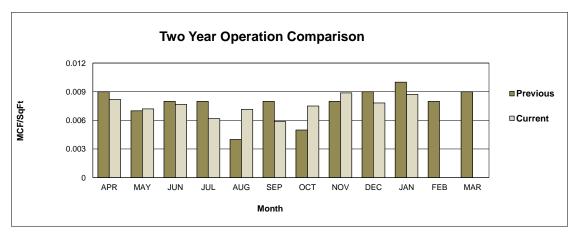
1 Cu. Ft. = 1000 BTU

TWO YEAR COST COMPARISON					OPERATION						
Month	2012/2013	2013/2014 (3)	Difference	M	CF	COST/MCF	HOURS (24 x no.days per month)	MCF/HR	MCF/SqFt	\$/HR	\$/SqFt
APR	\$5,371.71	\$6,110.36	\$738.65	82	8.4	\$7.38	720	1.15	0.008	8.49	0.060
MAY	\$3,919.73	\$5,408.69	\$1,488.96	72	7.6	\$7.43	744	0.98	0.007	7.27	0.053
JUN	\$4,316.24	\$5,555.45	\$1,239.21	77	5.9	\$7.16	720	1.08	0.008	7.72	0.054
JUL	\$4,912.06	\$4,379.99	(\$532.07)	62	4.3	\$7.02	744	0.84	0.006	5.89	0.043
AUG	\$2,696.67	\$3,751.62	\$1,054.95	72	2.3	\$5.19	744	0.97	0.007	5.04	0.037
SEP	\$4,705.82	\$3,845.47	(\$860.35)	59	3.4	\$6.48	720	0.82	0.006	5.34	0.038
OCT	\$2,979.75	\$5,160.88	\$2,181.13	75	8.8	\$6.81	744	1.02	0.008	6.94	0.050
NOV	\$5,433.93	\$6,210.54	\$776.61	89	7.9	\$6.92	720	1.25	0.009	8.63	0.061
DEC	\$6,772.88	\$5,354.15	(\$1,418.73)	79	8.0	\$6.77	744	1.06	0.008	7.20	0.052
JAN	\$7,075.63	\$6,465.35	(\$610.28)	88	31.1	\$7.34	744	1.18	0.009	8.69	0.063
FEB	\$5,908.36		(\$5,908.36)			#DIV/0!	696	0.00	0.000	0.00	0.000
MAR	\$5,944.66		(\$5,944.66)			#DIV/0!	744	0.00	0.000	0.00	0.000
_		١	TD Difference								
TOTAL	\$60,037.44	\$52,242.50	(\$7,794.94)								
-											

### NOTES:

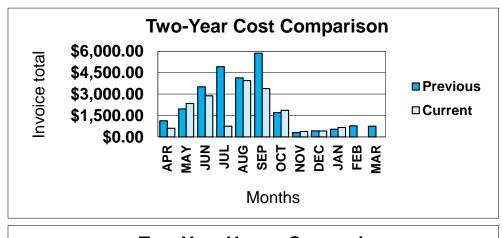
All boilers are on line as of January 1, 2010 and operating at 33% Alternative provider service began in November 2010

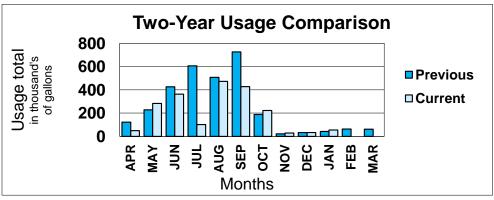




# Bloomfield Township Public Library Water Analysis

	2012/13 Fiscal Year	2013/14 Fiscal Year		2012/13 Fiscal Year	2013/14 Fiscal Year	
Month	Cost	Cost	Difference	Usage	Usage	Difference
APR	\$1,130.36	\$608.49	(\$521.87)	122	49	(73)
MAY	\$1,962.32	\$2,347.63	\$385.31	228	283	55
JUN	\$3,509.00	\$2,886.18	(\$622.82)	426	363	(63)
JUL	\$4,919.80	\$753.30	(\$4,166.50)	606	102	(504)
AUG	\$4,138.12	\$3,948.12	(\$190.00)	508	473	(35)
SEP	\$5,862.50	\$3,383.98	(\$2,478.52)	726	427	(299)
OCT	\$1,697.92	\$1,861.07	\$163.15	188	223	35
NOV	\$302.20	\$383.76	\$81.56	21	29	8
DEC	\$424.96	\$415.77	(\$9.19)	32	32	0
JAN	\$536.56	\$661.18	\$124.62	42	55	13
FEB	\$770.92		(\$770.92)	63		(63)
MAR	\$748.60		(\$748.60)	61		(61)
			YTD Difference			YTD Difference
TOTAL	\$26,003.26	\$17,249.48	(\$8,753.78)	3,023	2,036	(987)





## LIBRARY BOARD OF TRUSTEES MONTHLY DIRECTOR'S REPORT

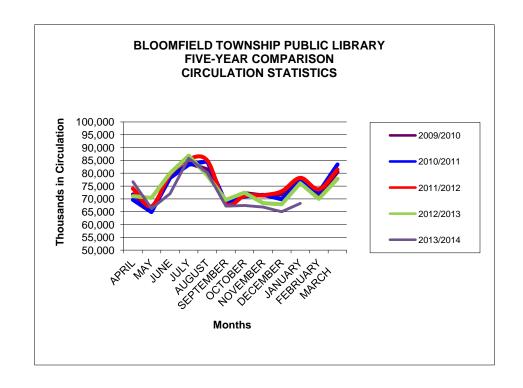
### February, 2014

- The Friends of the Library continue to be a wonderful sponsor of our 50<sup>th</sup> anniversary "Night at the Library" gala event on October 18, 2014. At their February 12 Friends Board meeting, they approved a motion to apply for a one day liquor license for this event. This Friend Board resolution is required as part of the Michigan Department of Licensing and Regulatory Affairs Liquor Control Commission application.
- The Library currently contracts with DuAll Cleaning, Inc. for its library cleaning services. Our contract with this company expires on June 1, 2014. Included in your Board packet as unnumbered items is a memo outlining the cleaning services request for proposals (RFP) process, RFP schedule and a copy of the cleaning services RFP, for your information. Bids are due on March 14 and a recommendation for an award of library cleaning services bid will be presented at the April 22, 2014 Library Board meeting.
- After a rainy summer and fall spent dealing with ceiling leaks and water in the lower level, our wonderful Facilities Staff has all been working very hard to keep our floors free of salt and our sidewalks and entrances free of snow in sub-zero temperatures. Once again I would like to commend our Facilities staff for their extra efforts keeping our lobby entrance and sidewalks clear this challenging winter.
- Thank you all for your comments regarding the Director's Performance Review. I
  greatly appreciate the time the Personnel Committee took to compile your
  comments and to share these with me. Thank you, also, for your support and
  guidance during my first six months as Library Director.
- Per the Open Meetings Act, I am requesting that the discussion regarding the Library Director Performance Review and Contract be held in closed session. If any action needs to be conducted, it can be approved when the regular meeting is re-convened to adjourn the February Board meeting.

Respectfully Submitted,

Carol Mueller Director

	2009/2010	2010/2011	2011/2012	2012/2013	2013/2014
APRIL	71,743	69,666	74,009	71,094	76,629
MAY	65,968	64,825	67,127	70,411	66,250
JUNE	78,496	78,169	79,512	80,069	72,030
JULY	83,937	83,272	85,456	86,867	85,844
AUGUST	81,506	84,618	84,937	79,094	80,163
SEPTEMBER	68,621	68,596	68,066	69,592	67,145
OCTOBER	72,256	70,926	71,180	72,467	67,436
NOVEMBER	71,324	71,551	71,456	68,318	66,813
DECEMBER	71,667	69,841	72,964	67,864	65,007
JANUARY	76,935	76,712	78,197	76,156	68,232
<b>FEBRUARY</b>	71,503	72,657	73,778	69,992	
MARCH	80,470	83,408	81,433	77,819	
TOTAL	894,426	894,241	908,115	889,743	715,549



	2013		2014	
COLLECTION	2010		2011	
Book Collection:	283,302		283,236	
Media Collection:	61,161		61,861	
Total e-books:	26,552		27,405	
Overdrive	5,391		6,036	
EBSCOhost	19,227		19,227	
Total downloadable audiobooks:	4,208		5,616	
Materials Total:	375,223		378,118	
CIRCULATION				
Circulation Total:	76,156*		68,232	**
Bloomfield Township Circulation:	68,833		62,694	
Virtual Circulation Total:	4,215		4,658	
Circulation of Youth materials:	26,583		24,794	
Circulation of Media:	33,285		29,753	
Circulation of Cranbrook passes:	188		157	
Self-checkout machine use:	27,653	36.3%	23,377	34.3%
Library by Mail:	146	29 patrons	91	29 patrons
BUILDING & EQUIPMENT USAGE				
Door Count:	29,671		24,947	
Gate Count:	32,102		29,047	
Meeting rooms by public:	28		31	
Meeting rooms by staff:	70		73	
VIRTUAL USE				
Home page hits/Database services:	29,066		25,068	
e-book access:	2,134		2,087	
Overdrive	2,050		2,024	
EBSCOhost	84		63	
Audiobook access: (Overdrive)	580		817	
Music download access:	1,585		1,278	
Magazine download access:	n/a		476	
TutorMe! sessions:	90		92	
Library Computer Use				
Resident Use	2,831		2,036	
Guest Use	911		676	
*January 1, 2013 library closed for New Year's	s Day			
*January 29, 2013 library closed at noon due				
**January 1, 2014 library closed at noon due  **January 1, 2014 library closed for New Year				
**January 5 & 6, 2014 library closed due to inc				

	2013		2014		
OUTREACH & PROGRAMS	2010		2011		
New Patrons and Accounts					
Township:	210		153		
Cranbrook:	9		17		
Total new patrons:	325		245		
Total now patients.	020		2.10		
Adult Program Attendance					
Staff-led:	7 events	35 attended	6 events	15 attended	
Speaker-led:	6 events	300 attended	6 events	60 attended	
Book clubs:	6 events		6 events	56 attended	
Tours/visits on-site:	0	0	0	0	
Tours/visits off-site:	2 events	43 attended	0	0	
50th Anniversary Kick-off Event			9 events	750 attend	
Chamber Music Concert	1 event	183 attended		145 attended	
Systems Program Attendance					
Staff-led:	1 event	15 attended	2 events	24 attended	
Teen Program Attendance					
Staff-led:	2 events	12 attended	2 events	11 attended	
Homework Coaching		12 attended		15 attended	
Youth Program Attendance					
Staff-led:	28 events	689 attended	16 events	240 attended	
Speaker-led:	3 events	99 attended	9 events	241 attended	
Tours/visits on-site:	0	0	1 event		
Tours/visits off-site:	5 events		2 events	24 attended	
TOTAL:	61 events	1,561 attended	60 events	1,585 attend	
	05	000 75 1	00 1	000 50 1	
Volunteers:	35 people	300.75 hours		290.50 hours	
	Shop: 7	81.5	Shop: 7	84.75	
	Court: 1		Court: 1	3	
	Students: 8		Students: 7	27	
	Stu. tutors: 6		Stu. Tutors: 5		
	Dept. Vol: 13	115.25	Dept. Vol: 13	144.25	
Patron Remarks	-		-		
Patron Comments:	7		7		
Ask BTPL:	0		4		
Ask Us:	48		21		
DISPLAYS					
Lobby	1960s artifacts gathered by the 50th Anniversary committee				
Media Adult: Award Winning Audiobooks, the 60s, Discover Dis					
	Youth: New Ye	ar New You, MLk	(ing Media, Isaa	c Newton DVD:	
Local History	Cranbrook Stu	udent Art			

### TENTATIVE SCHEDULE CALENDAR

• Tuesday, February 18, 2014 - 7:00 p.m., Regular Board Meeting in the Board Room.

Upcoming meetings and events:

- Friday, February 21, 2014 7:30 p.m. Chamber Music Concert in the Community Room.
- Wednesday, March 5, 2014 12:30 p.m. FOL Board of Director's Meeting in the Board Room.
- Tuesday, March 18, 2014–7:00 p.m., Regular Board Meeting in the Board Room.

## MINUTES OF THE BLOOMFIELD TOWNSHIP PUBLIC LIBRARY FINANCE COMMITTEE

The Finance Committee meeting of the Bloomfield Township Public Library Board was held in the Library on Thursday, February 6, 2014 at 2:00 p.m.

**Trustees:** Peggy Cohen, Judy Lindstrom, Joan Luksik

Administration: Library Director, Carol Mueller, Finance Coordinator, Beth Sulek-

LaHousse, Assistant Director, Tera Moon

Guests: Matthew Whitty, Edward Schwartz, and Walter Schwartz of

Schwartz & Co.

### **Changes to Investment Portfolio**

Matthew Whitty of Schwartz & Co., presented a review of the Library's investment portfolio and explained proposed changes in asset allocation of the Library's General Fund. See the attached "New Asset Allocation of General Fund". The "Pro Forma" column shows the proposed reallocation. All monies currently allocated to the DWS GNMA will be withdrawn from the fund and reallocated to other funds within the portfolio. Funds in the Tamarack Prime Money fund will be reduced to 14.4%. Allocation to the Wells Fargo Advantage Adjustable Government Bond will increase from 13.7% to 36% and allocations to the Loomis Sayles Limited Term Government Bond will increase from 26.9% to 30%. All other allocations remain the same. The Finance Committee approved these changes.

### Review of General Fund for Fiscal Year April 1, 2013 – March 31, 2014

Carol provided 2013-2014 budget highlights. There was an overall \$272,272 decrease in budget revenues. The bulk of this decrease - \$248,010 - came from investment earnings and the volatility of the bond market. A slight increase of \$15,458 in estimated expenditures was the result of adding in summer Sundays after they had been taken out of the budget, and the unplanned and unbudgeted building projects, which total \$177,670. The personnel budget experienced the greatest savings because of many staff changes, a delay in the start of the Affordable Care Act, and a delay in filling vacancies. When the investment earnings didn't recover quickly, the RFID project was delayed and the investigation into flooding of the lower level was suspended. In 2013-2014, the Library will make an early payment of \$27,000.00 on our pension obligation in order to reduce the slightly larger payment we will have to make next year.

### Review of General Fund for Fiscal Year April 1, 2014 – March 31, 2015

Carol provided a review of the General Fund budget for the 2014-2015 fiscal year. The largest increase in expenditures is in the Personnel category, specifically in retirement. This is due to a larger initial payment required for the Library's portion on the bond sold

by Bloomfield Township in order to fully fund the defined benefit pension plan. The amount of the 2014 – 2015 payment is \$238,000.

A 1% wage increase for staff was proposed. Fortunately, furlough days are not scheduled for the second year in a row. However revenues have not improved enough to allow movement through salary ranges or to award merit pay for the fifth year.

The RFID project was discussed. The Library's RFID equipment needs to be updated in order to continue to provide the collection handling efficiencies and collection security that it has provided for the last 10 years. Because of unexpected expenditures in the 2013-2014 fiscal year, the project has not begun beyond the planning stages. Carol and Beth presented two versions of the 2014-2015 budget, one including the project and one without it. Completing the project in the 2014-2015 fiscal year creates a negative unassigned fund balance. Carol and Beth proposed borrowing the amount from the OPEB funding with a commitment to repay the balance as soon as sufficient revenues come in.

Carol revisited the proposal to close on 10 summer Sundays to help offset some of the RFID costs. This is the third year this proposal has been discussed, with it being approved in March 2013 and then reversed at the April 2013 board meeting. Closing on 10 summer Sundays would save approximately \$30,000 and wear and tear on the building. Closing on these days would have less impact on public service than our closed furlough days had.

The Finance Committee approved these proposed changes: the 1% wage increase for staff; moving forward with the RFID project and borrowing from the fully funded OPEB balance to help fund it; and closing on 10 summer Sundays. In addition, Carol and Beth will inquire of our auditors how to account for the change in asset value of the Library investments.

The Finance Committee complimented Carol and Beth on their thorough and thoughtful work on this budget.

No future meeting of the Finance Committee has been scheduled at this time.

## BLOOMFIELD TOWNSHIP PUBLIC LIBRARY MEMORANDUM

TO: Library Board of Trustees

**FROM:** Carol Mueller, Library Director

DATE: February 18, 2014

**SUBJECT: Vending Bids** 

Corporate Dining Concepts has provided library vending services in the staff and public areas since April, 2010. The three-year contract with Corporate Dining Concepts expires March 31, 2014.

A request for proposals for vending services was posted on the library website, available at the Library's Welcome Desk, and mailed to 14 metro Detroit companies in December, 2013 with a January 3, 2014 deadline for responses. Proposals were opened at a public bid opening on January 3, 2014 at 3:01 PM. The RFP received proposals from three companies: Corporate Dining Concepts, Variety Food Services, and Vendtek.

Bids were reviewed against predetermined criteria such as company vending experience, service response time and schedule, equipment age and features, overall product variety provided, and sales reporting. Also taken into account where the results of both a public and staff vending services survey conducted in October, 2013.

Interviews were held on January 23 and 24, 2014. Tera Moon, Marianne Abdoo, and a representative from the Staff Organization Committee (SOC) conducted these interviews. Each company representative was asked the same list of questions. In addition to these on-site interviews, references for each company were contacted.

Corporate Dining Concepts has provided excellent service for the past three years. They keep the vending machines well-stocked, clean, and maintained. They respond to calls for service in a 2-4 hour time frame, even on the weekends. They are the only company to offer the Seattle's Best fresh grind coffee machine, which is very popular with the public and staff based on our survey conducted in October, 2013. Corporate Dining Concepts offers a guaranteed commission of \$6,000.00 annually to be paid at the beginning of each contract year. They will send the Library another check at the end of the contract year if library commissions exceed the \$6,000.00 guarantee.

Variety Food Service would provide older, rebuilt machines. Variety does not offer the Seattle's Best fresh-grind coffee machine. For these reasons, we do not recommend that Variety Food Service be considered further in this process.

Vendtek Wholesale Equipment Company, Inc. would provide newer machines with a remote monitoring system. However, they do not guarantee to respond to calls on weekends. As weekends are a very busy time in the Library and vending services are in high demand, we feel this lack of weekend service is not acceptable for our library vending services. The interview committee felt that a heavy reliance on the remote monitoring system would result in less frequent visits. In addition, Vendtek does not offer a fresh-grind coffee machine. As a result, we do not recommend that Vendtek be considered further in this process.

It is the recommendation of Administration to award the bid for library vending services to Corporate Dining Concepts based on their very thorough proposal and excellent track record of vending services during the last three years.

**ACTION**: I move that Corporate Dining Concepts, 1645 West Hamlin, Rochester Hills, Michigan, be awarded the contract to provide vending services for Bloomfield Township Public Library.

## BLOOMFIELD TOWNSHIP PUBLIC LIBRARY MEMORANDUM

TO: Library Board of Trustees

**FROM:** Carol Mueller, Library Director

**DATE:** February 18, 2014

SUBJECT: Revised 2014 Holiday Calendar

We were very fortunate last April, 2013 to find funding to stay open on 10 summer Sundays after deciding to close on these days at the March, 2013 Board meeting. Sadly, I am again proposing for the 2014-2015 fiscal year that we close on 10 summer Sundays. While revenues are starting to increase very slowly, it will be several more years before our revenues fully recover from this economic downturn. Meanwhile, our building maintenance needs are increasing and the age of our computer and audio visual equipment, specifically in the public meeting rooms, is quite concerning. In addition, we hope to complete the RFID project in 2014/2015. \$31,032 in funding will be saved by closing these Sundays. Also, there would be slightly less wear and tear on our building and equipment if the Library is not open on these days. By closing on Sundays in late June, July and August, when school is not in session and during popular travel months, the impact on public service is not as great as when we closed for furlough days.

While our Sunday statistics don't represent the entire picture of library use, it does give us some indication of our residents' use. On average, we have approximately 850 visitors on Sundays during the school year and approximately 600 visitors on summer Sundays. On the circulation side, approximately 1,500 items are borrowed on Sundays during the school year and 1,300 during summer Sundays. Anecdotally, staff observes many patrons using the library for quiet study on summer Sundays. Few reference and readers advisory questions are asked of our librarians. If our library is closed on Sundays, due to our reciprocity with The Library Network (TLN) member libraries and by special agreement with Troy, our residents are able to use and borrow from the Baldwin Public Library, Farmington Public Library, Troy Public Library and West Bloomfield Public Library at any time but also on summer Sundays as these libraries are open on Sundays year round.

The impact of closing on 10 summer Sundays on staff salaries is not as great as when furlough days were in place as Sunday hours are in addition to their regular work week. In addition, many staff are not scheduled or elect not to work on Sundays.

Attached for your review and consideration is a revised 2014 holiday calendar indicating the 10 summer Sundays I propose to close.

**ACTION**: I move to approve the revised 2014 Holiday calendar as presented with 10 summer Sundays closed in June, July and August, 2014.

## Bloomfield Township Public Library **Proposed revised 2014 calendar**

## LIBRARY CALENDAR **2014** HOLIDAY AND CLOSINGS Including 10 Summer Sunday Closings

January 1 January 20 February 17 April 14 April 18 April 19 April 20 May 2 May 24 May 25 May 26 June 22 June 29 July 4 July 6 July 13 July 20 July 27 August 3 August 10 August 17 August 24 August 30 August 31 September 1 September 1 September 24 October 4 October 13 October 18 November 26 November 27	CLOSED open open open open open CLOSED Open CLOSED Open Open Open Open Close at 4:30 p.m. Open Close at 5:30 p.m. CLOSED	Wednesday Monday Monday Monday Friday Saturday Sunday Friday Saturday Sunday Monday Sunday Su	*New Year's Day (2013 Fiscal Year) Martin Luther King Day Observance President's Day Passover *Good Friday + Easter Weekend Easter *Staff Development Day+ Memorial Day Weekend Memorial Day Weekend *Memorial Day Observance Summer Sunday Closing Summer Sunday Closin
December 16	open	Tuesday	Hanukkah
December 24	CLOSED	Wednesday	*Christmas Eve
December 25	CLOSED	Thursday	*Christmas Day
December 31	Close at 5:30 p.m.	Wednesday	New Year's Eve
		2015	
January 1	CLOSED	Thursday	*New Year's Day
January 19	open	Monday	Martin Luther King Day
February 16	open	Monday	President's Day
1 Soldary 10	OPO!!	Monday	1 Toolao.it o Day

<sup>+</sup>Floating holidays: Good Friday and Staff Development Day should be scheduled within the pay period of their occurrence or after their occurrence prior to the end of the fiscal year as approved by the supervisor. Staff Development Day is awarded if employee attends the full day of Staff Development Day and employee is eligible for holidays.

Daylight Savings Time begins: Sunday, March 9, 2014 Daylight Savings Time ends: Sunday, November 2, 2014

<sup>\*</sup>Library-approved paid holidays

### MOTION TO APPROVE ANY ITEMS REMOVED FROM THE CONSENT AGENDA

I move to approve the items previously removed from the consent agenda for discussion.

# BLOOMFIELD TOWNSHIP PUBLIC LIBRARY REQUEST FOR PROPOSAL CLEANING SERVICES

The Bloomfield Township Public Library requests proposals from qualified firms for Library cleaning services.

Services presently provided include nightly cleaning, seven days a week, excluding holidays and scheduled closings.

The Library has over 1,000 visitors every day. It has 86,660 square feet of public and office space on the main level and 15,905 sq ft on the lower level. The library is open to the public 68.5 hours per week. Cleaning services are expected to commence promptly at the close of business on each day and conclude by 1:00 a.m., Monday through Thursday; and 10:30 p.m., Friday through Sunday.

### Library hours are:

- Monday through Thursday, 9:30 a.m. 9:00 p.m.
- Friday, 9:30 a.m. 6:30 p.m.
- Saturday, 9:30 a.m. 5:30 p.m.
- Sunday, 12:00 p.m. 5:30 p.m.

Proposal guidelines are listed below. This request for proposals also can be obtained on the Library's web site at <a href="www.btpl.org">www.btpl.org</a>, at the Library's Welcome Desk at Bloomfield Township Public Library, 1099 Lone Pine Road, Bloomfield Township, MI 48302, or by calling Tera Moon, Assistant Director, at 248-642-5800, ext. 112.

A mandatory pre-bid walk-through of the Library will be held on February 20 at 11:00 a.m. All prospective bidders must attend.

Please deliver four (4) copies of the proposal in a sealed envelope marked with the name of the proposer and entitled "Library Cleaning Services," to the Welcome Desk of the Bloomfield Township Public Library during open library hours.

Proposals must be addressed to:

Tera Moon, Assistant Director Bloomfield Township Public Library 1099 Lone Pine Road Bloomfield Township, MI, 48302

Proposals must arrive no later than **3:00 p.m., E.D.S.T., Friday, March 14, 2014**All proposals will be publicly opened immediately thereafter at the library. Verbal, telephone, fax, or electronic mail proposals are invalid and will not receive consideration. All questions regarding this request for proposals should be directed to Tera Moon, Assistant Director, Bloomfield Township Public Library via email at: <a href="mailto:moontera@btpl.org">moontera@btpl.org</a>.

### PROPOSAL GUIDELINES

### Please provide:

- The full name of the firm, local address, telephone number, name and title of the contact person and date of submission.
- A description of the company's background (history, mission, current size).
- A current list of clients with contact names and phone numbers must be included with the proposal.
- Library / commercial cleaning experience.
- Number of personnel required to perform all specified work including site supervisor.
- Quality assurance methodology.
- Aggregate sum of general liability and worker's compensation insurance.
- Licensing & Bonding.
- Response time required to address corrective measures.
- IICRC and/or SCRT certification.
- Equipment list.
- Cost of annual service with monthly billing breakdown.
- Cost of emergency clean-up for incidental flooding caused by storm water sewer back up and solid waste sewage with bio-hazardous clean up. Proposed methodology for clean ups water extraction, and mold control.
- Schedule and proposed methodology for tiled and vinyl floor care.
- A listing of materials brought on-site such as, cleaning agents and solvents complete with material safety data sheets (MSDS).
- Rates for unspecified cleaning including time and material:
  - ✓ Upholstery and leather cleaning.
  - ✓ Carpet cleaning per square foot.
  - ✓ Restroom ceramic finishing per square foot

### **TAXES**

State and local sales and use taxes are not applicable and should not be included in the proposal.

### **CONTRACT AWARD**

The contract will be awarded in the form of a signed proposal sheet mailed to the vendor selected. It is the intent of the Library to award the bid for cleaning services at the regularly schedule Library Board of Trustees meeting on April 22, 2014 with implementation by June 2, 2014.

Proposals will be evaluated with strict emphasis on quality. After technical qualities have been evaluated, cost and other considerations will be evaluated. Once all factors have been evaluated, a recommendation for the award of bid for library cleaning services will be made to the Library Board of Trustees. We hope to notify the successful proposer by Wednesday, April 23, 2014.

### WITHDRAWAL OF PROPOSALS

Any proposer may withdraw the proposal at any time prior to the deadline for receipt of proposals.

### **WALK-THROUGH**

A mandatory pre-bid walk-through of the Library will be held on February 20, 2014 at 11:00 a.m. All prospective bidders must attend. Please arrive prior to that time and gather in the Rumsey Board Room located on the main level.

### **NEGOTIATION**

Bloomfield Township Public Library solicits this proposal subject to review and negotiation with one or more of the firms under consideration. It is understood that negotiation may lead to proposal revision. All proposals submitted will remain firm for a period of ninety (90) days.

The Bloomfield Township Public Library reserves the right to accept or reject any or all proposals submitted, either in whole or in part; to request additional information from all proposers; to award contract to other than the low proposer; to waive any irregularities and/or informalities; and in general, to make awards in any manner deemed to be in the best interests of the Library. Any contract awarded will be made to the vendor who, based on evaluation of all responses, all criteria and oral interviews, if necessary, is determined to be the best qualified to provide services.

Successful proposer will declare and stipulate that its proposal is made in good faith, without collusion or connection with any other person or persons bidding for the same work, and that the prices quoted include all terms, insurance charges, allowances, taxes, use of all tools and equipment, overhead, profit, etc., necessary to fully provide the requested services in accordance with the proposal parameters. Awards will be made for all cleaning services, using the proposal entirely or in part, at the Library's discretion, in a manner most favorable to Bloomfield Township Public Library.

## **BUILDING SPECIFICATIONS**

Number of Floors	2
Total Square Feet (Public Space)	76,245
Carpeted Square Feet	72,662
Non-Carpeted Square Feet	3583
Restrooms	12
Café	1
Stairwells	1
Elevators	1
Drinking Fountains	6
Entrance ways	2
Study Rooms	19
Service Desks	5
Computer stations	22
Computer lab	1

Restricted areas include Administration workroom and offices, Technical Services workroom, Systems workroom, Adult Services workroom, Youth Services workroom, all meeting rooms, Friends office, Donation Room and Board Room. These areas are restricted and should not be included in a proposal for cleaning services.

# FREQUENCY AND DESCRIPTION OF SERVICES TO BE RENDERED

#### CARPETED FLOORS

Daily Vacuum all carpets (including under desks, chairs)

Daily Remove debris and vacuum traffic areas and all public space

Daily Remove debris and vacuum all walk-off mats at entrances

Weekly Vacuum perimeter along walls

#### **NON-CARPETED FLOORS**

Daily Damp mop

Bi-Weekly Auto Scrub

Monthly Ceramic Tile Floors buff/finish (not wax/slip proof)

Quarterly Clean cove moldings

### **DOORS**

Daily Clean Lobby Entrance Glass Doors

Weekly Clean all interior glass doors including door side panels

and panels above doors

Monthly Clean all non-glass doors

Twice weekly Clean glass panels adjacent to doors

## **ENTRANCEWAYS, VESTIBULE AND STAIRS**

Daily Sweep and damp mop (water must be changed frequently)

Daily Sweep all outside entranceways

Daily Vacuum all stairways

Daily Clean stairway, landing and interior glass

Daily Empty trash can outside combination door

### **WASTEBASKETS**

Daily Empty and change liner.

Quarterly Clean inside and outside of wastebasket

### TRASH CONTAINERS

Daily Empty and store in designated area. Trash disposal

area will be specified.

### **LEDGES AND HIGH SHELVES**

Weekly Dust

### **DESK PHONES**

Weekly Clean and sanitize

## **BOOK SHELVES/SHELVING**

Twice weekly Dust

### **DUSTING: COBWEBS AND ABOVE SIX FEET**

Monthly General dusting, air vents

Daily Public tables (monitor graffiti)

## STAFF LOUNGE - LUNCHROOM & KITCHENETTE, STUDY ROOMS, AND HALLWAYS

Daily Empty wastebaskets and change liners (Lunchroom)

Daily Wash Countertops (all)

Daily Clean tables

Daily Vacuum carpet

Daily Clean sink with cleanser

Weekly Clean exteriors of trash containers

Monthly Clean exteriors only of refrigerator

## **WATER FOUNTAINS**

Daily Clean, sanitize and polish stainless steel

#### RESTROOMS

Monthly Clean & polish stainless steel partitions

Daily Clean and sanitize commodes and urinals

Daily Clean mirrors

Daily Clean sinks and fixtures: fill soap dispensers as needed.

Daily Clean and fill paper towel dispenser

Daily Empty and clean towel disposal; change liner as needed

Daily Fill toilet paper dispensers (do **NOT** leave extra rolls on dispenser)

Daily Empty and sanitize sanitary napkin disposal area

Daily Empty trash containers

Daily Mop Floors with bleach/water mixture or commercial anti-bacterial

Daily Clean and sanitize diaper stations

Monthly Introduce disinfectant into drains

### LIGHT FIXTURES

Twice Yearly Clean glass panels covering fixtures

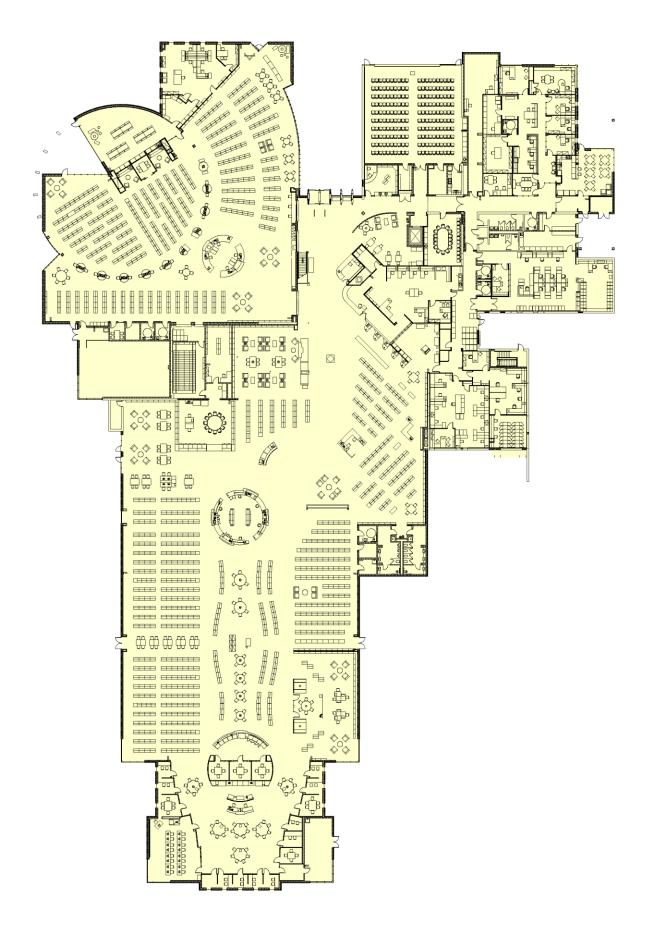
### **ELEVATORS**

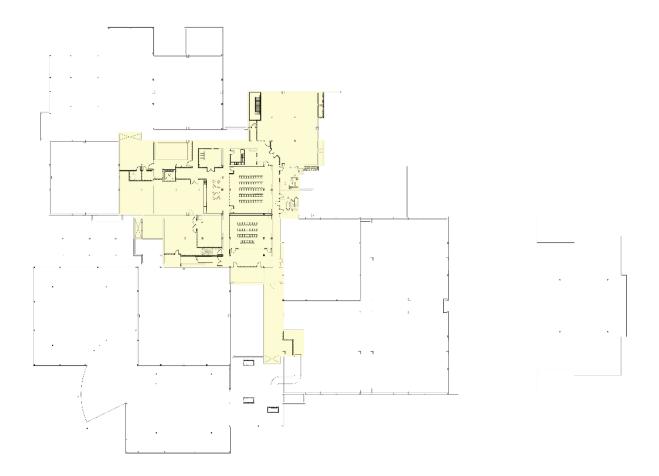
Daily Vacuum

Daily Clean handrails and touch pads

Weekly Polish doors

Bloomfield Township Public Library main level and lower level floor plans follow on page 8 and 9 respectively.





## CLEANING SERVICES BID PROCESS SCHEDULE - 2014

### **FEBRUARY 2014**

Week of 2/4 Proposals mailed, posted on website, placed at Welcome Desk Mandatory Library walk-through for potential bidders 2/20 @ 11 AM **MARCH 2014** Proposals due / Public bid opening 3/14 @ 3 PM Analysis of proposals 3/14 -4/4 **APRIL 2014** 3/14 -4/4 Analysis of proposals Interviews & references checked Week of 3/24 Prepare recommendation Week of 4/7 Recommendation of award / Board approval 4/22 Successful proposal notified 4/23 **JUNE 2014** 6/2 Start of new contract

## BLOOMFIELD TOWNSHIP PUBLIC LIBRARY MEMORANDUM

TO: Library Board of Trustees

FROM: Tera Moon, Assistant Director

**DATE:** February 18, 2014

**SUBJECT:** Strategic Plan Update

Staff have been working on the eight short term goals listed below for this fiscal year. During 2013/2014, the following short term goals will be completed:

- Invitations offering "First Meeting Free" have been sent out to 37 service related businesses inviting them to meet at the Library one time at no charge. Groups scheduling a meeting will be welcomed by a Library staff person who will share information about our services, collections and programs. Follow up telephone calls were made on December 12.
- The Survey Committee has written a short article for the Spring, 2014 newsletter to publicize how to use the "My Reading History" feature. This is one of the "My Account" features we wish to promote to increase resident's knowledge of these library services.
- The Library Rewards program offered in September in conjunction with American Library Association's "National Library Card Sign Up" month resulted in 176 residents receiving new library cards.
- Work continues on creating content for a welcome brochure highlighting Library collections and services. A revised draft of a welcome brochure will reviewed at a 2014 MAC (Management Advisory Committee) meeting.
- On January 26, a special joint program was held at Cranbrook. The Library promoted the
  event and encouraged resident cardholders to take advantage of the free Cranbrook
  pass available for check out. For the months of December and January, the Local
  History display cases featured an exhibit of Cranbrook student art. We are pleased to
  be working more closely with Cranbrook to highlight this wonderful organization in our
  backyard!
- The staff Wayfinding Committee continues to investigate technology and equipment to improve patron access to the building, services and collections. Recently, a poster size floor plan was placed in the lobby to assist patrons with locating areas and collections.
- We have been offering Vitality kits to our patrons for one year. The collection now includes 40 kits, an increase from our original 17 kits! Staff from nearby libraries has visited to view the collection and gather more information from us about this unique collection.

 Adult Services staff is working with Bloomfield Township Senior Services to offer programs for seniors. Specifically, movies from the Library's collection have been selected and loaned to the Senior Center to show at their "Friday at the Movies" program.

Through our annual short term goals, the Library continues to make progress toward achieving all four long range objectives and to fulfill our mission of "Bloomfield Township Public Library champions the power of words to spark discovery and imagination".

Year rec'o			<u>Amount</u>	Jan 2014	Amount left in gift	
2011	FOL	AS High Demand DVD's	\$3,330.48		\$307.61	
2012	FOL	AS DVD purchases	\$2,371.05		\$2,371.05	
2011	FOL	YS Special Needs collection	\$2,872.22		\$56.14	
2010	FOL	YS Adaptive Umbrella Workshop	\$21.43		\$21.43	
2012	FOL	Spring 2013 9th Annual Story Telling Festival	\$200.00	(\$45.51)	\$128.62	
2012	FOL	YS 2013/14 FY program budget	\$7,191.00	(\$171.93)	\$642.51	
2013	FOL	March 2014 First Grade Readers Rally	\$2,400.00	(\$2,282.00)	\$118.00	
2013	FOL	Spring 2014 10th Annual Story Telling Festival	\$400.00		\$400.00	
2013	FOL	2014/2015 PJ Theater program	\$2,000.00		\$2,000.00	
2013	FOL	2013/2014 Three concerts	\$3,000.00		\$3,000.00	
2013	FOL	2013/2014 Four Art Lectures	\$600.00		\$600.00	
2013	FOL	2014 Everyone's Reading	\$500.00	(\$134.55)	\$365.45	
2010	FOL	Redirect by FOL for 50th Anni.	\$10,000.00		\$10,000.00	Was Comm. mailings -now earmarked for 50th Anni.
2011	FOL	Det. Historical Society Exhibits	\$1,500.00		\$1,000.00	
2011	FOL	BTPL's 50th Anniversary seed money	\$4,733.22	(\$358.13)	\$1,196.67	
2012	FOL	Chamber Concert Series	\$2,372.07	(\$940.00)	\$567.34	
2012	FOL	Ruth McNair donations for concerts	\$1,381.00		\$1,381.00	
2013	FOL	Admin 2014/2015 Program Budget	\$1,500.00		\$1,500.00	
2013	FOL	Spring 2014 Arborist Tree Pruning	\$2,000.00	(\$1,800.00)	\$200.00	
2013	FOL	10 chairs for Public Café	\$2,900.00		\$2,900.00	
2012	FOL	YS Replace 2 AWE computers	\$7,100.00		\$4.20	
2011	FOL	Systems Redirect by FOL for Tech. upgrade 9/2013	\$94.03			Was Math & Science kits -now Technology upgrade
2009	FOL	Systems Redirect by FOL for Tech. upgrade 9/2013	\$301.30			Was Apr2010 Nat.Library Week -now Tech. upgrade
2010	FOL	Systems Redirect by FOL for Tech. upgrade 9/2013	\$1,500.00			Was Apr2011 Nat. Library Week -now Tech. upgrade
2012	FOL	Systems Redirect by FOL for Tech. upgrade 9/2013	\$9,567.50		\$6,681.25	Was backdrop for stage - 50% dep-now Tech. upgrade
2013	FOL	Systems Technology upgrade (to bring total to \$25,000 with 4 redirected gifts)	\$16,668.62		\$16,668.62	
2011	FOL	Technology related workshops/training	\$6,268.97		\$1,476.79	
2009	FOL	YS ALA conference attendSummer 2014 for J.Taggart	\$2,000.00		\$2,000.00	Was Display panels-now ALA confer. attend. in Summer 2014
2013	FOL	For 2014/2015 staff development	\$1,500.00		\$1,500.00	Reallocated \$5,000 1/8/14 to Staff Development and redistributed part of it to depts from Innov. SMS Alert Serv. gift given in Oct. 2013. \$723 earmarked for Internet Librarian conference for Systems
2013	FOL	For 2014/2015 AS staff develope.	\$700.00			Reallocated from SMS Alert Serv. gift given in 10/13
2013	FOL	For 2014/2015 Circ staff develope.	\$700.00	(\$600.00)		Reallocated from SMS Alert Serv. gift given in 10/13
2013	FOL	For 2014/2015 Sys staff develope.	\$700.00	(\$600.00)		Reallocated from SMS Alert Serv. gift given in 10/13
2013	FOL	For 2014/2015 TS staff develope.	\$700.00	(\$600.00)		Reallocated from SMS Alert Serv. gift given in 10/13
2013	FOL	For 2014/2015 YS staff develope.	\$700.00			Reallocated from SMS Alert Serv. gift given in 10/13
2007	FOL	New Welcome brochures	\$6,290.00		\$6,290.00	
2008	FOL	MY LIBRARY book project	\$1,458.74		\$1,458.74	
2013	FOL	Recycled plastic book bags	\$3,425.00		\$1,375.00	

2/12/2014

#### **BLOOMFIELD TOWNSHIP PUBLIC LIBRARY**

## FRIENDS OF THE LIBRARY MONTHLY DIRECTOR'S REPORT

### February, 2014

- What a great start to our 50th anniversary year! Our "Feeling Groovy at the Library" kickoff on Saturday, January 25 was a great success with over 750 people participating in our fun afternoon and after hours concert. Thank you all for your help and support in making this a fun day, from start to finish. A scrapbook documenting this day is being created and will be shared with you soon.
- Library staff is so very pleased to have some funding for staff development this year! Thank you all again for reallocating your recent gift of \$5,000 to staff development.
- Please check your FOL mailbox for a 2014 BTPL Emergency Medical Information Form. We need this information updated every year. Please turn in your confidential form to Andrea Aragona by February 14.
- The gifts expended report is attached for your review.
- Thank you for your consideration of the Library's Wish List!

**THANK YOU** for everything you each do to make our library The Place To Discover!!

2014			MARCH	I		2014
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
						Seuss-sational Saturday 11am  Intro to Powerpoint 2pm
2	3 Itsy Bitsy Yoga 10am	4 Knit n Stitch 10am Lego Club 6:30pm	5 Cranbrook & Auto Industry 10am Great Books Club 6:45pm	6	7 Wee Play 10am	FOL Saturday Book Sale 9:30-3:30  Family Story Time 11am  Intro to Social Networking 2pm  Duo Sonidos 3pm
9	10 Itsy Bitsy Yoga 10am  Earth Friendly Landscapes 6pm	11 Memoir Writers Group 1pm Teen Advisory Board 4pm	PJ Theater 6:30pm Nonfiction Book Club 7pm Writers Rendezvous 7pm	13	14	Family Story Time 11am Speak Like a Pirate Day 1pm
16	17 Itsy Bitsy Yoga 10am  Earth Friendly Landscapes 6pm	Tuesday Book Club 10am Library Board Meeting 7 pm	Mystery Book Club 1pm  Mad Science6:30pm Great Books Club 6:45pm  Ebooks 7pm  Environmentally Friendly Eating w/Trader Joes 7pm	20 Predators & Prey 6:30pm	Coffee & Conversation 10am Chamber Music Concert 7:30pm	The Art of Storytelling 11am Sensory Saturdays 2pm Intro to MS Excel 2pm
23	24 Itsy Bitsy Yoga 10am  Earth Friendly Landscapes 6pm	25 Memoir Writers Group 1pm Teen Advisory Board 4pm	26 Writers Rendezvous 7pm	27 Eleanor's Book Club 10am	28	29 Family Story Time 11am Intro to Powerpoint 11am
30	31 Earth Friendly Landscapes 6pm					